

Wednesday —October 23, 2013

2:00 to 4:00	Schedule your one on one session with Melaine Davis – 1 Hour Maximum Schedule one on one session with sales – Discover what tools integrate with Newton for powering your success
3:00PM	Registration Opens
4:00PM	Round Tables---- <i>Nova Express – My Insurance Dashboard - Websites – Social Media – Dataview – ACP – Ajasent</i>
5:30P - 7:00pm	Welcome to Austin Texas... Reception / Dinner – Cowboy attire welcome - Texas Hold-em Party

Thursday — October 24, 2013

8:00A — 9:00A	Continental breakfast in Atrium for hotel guests		
7:30A – 3:00pm	Strategic Partner Table – spend time with our strategic partners and see how they can help rope in your success		
Room/Topic	Colorado – CSR	TownLake – Accounting	Room TBA – Technology
8:30 – 9:30	Let’s review the foundation – making your profiles hum	Review your setup – User Profiles – Policy View – General Ledger – Commission Tables	Roundup Download Ken Uptain
9:45 – 10:45	Submissions – A – Z	Direct Bill / Reconciliation	Tips and Tricks in Outlook Client
11:00 – 12:00	Workflow – New Business and Renewals	Agency Bill Invoice and Sequence – Premium Finance	Tips and Tricks of Excel Client –
12:00	Lunch – Room to TBA		
1:00 – 2:00	Endorsement Processing	Bank Reconciliation	Maximize your Workstations Dual or Three Screens
2:15 – 3:15	Cancellations – Claims – Payments	Commission Builder – Commission Download	Cloud vs Server – Panel Discussion
3:30 – 4:30	Wonderful tips to drive your daily workflow to maximum efficiency - Lets get creative	Reports	Printers – Scanners – Faxing – Labelwriters – Efax -

Speakers include: Melaine Davis, CPCU, Phil Stuntz, Stephanie Hulcher, Ken Uptain
Bring your Laptop and work on your system when appropriate